# Axiometrics™ Success Factors Management Charts w/Leadership Style

Prepared for Demo Sample

(Job Title: Management)



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#### **Thinking Process Inventory** Leadership Style = Believer Learning Style = Thinker Feeler (Concept, Affiliative) Communication Style = Structured Personal

	Talent	Access	Attitude	Skill
Low Risk				
Situational Risk	8.95		8.95	
Conditional Risk		8.65		8.60

#### **Real Risk**

Low Risk (_)	Excellent ability to utilize the capacity and translate the talent into decisions; reduces the potential for errors and mistakes.
Situational Risk	Very good ability to utilize the capacity especially in well defined areas; however, there are specific situations that can interfere with the translation into decisions.
Conditional Risk (8.79)	Limited access to the capacity indicating actual conditions that will increase the potential for mistakes and errors and restrict the transfer into decisions.
Real Risk (_)	Restricted access to the capacity indicating the ability is consistently unavailable and individuals are subject to mistakes and errors in judgment.

## Management Competencies Chart - Part 1

	Primary	Secondary	Secondary	Primary
Skills And Talents	Strength	Strength	Development	Development
	Excellent ability to utilize the competency and translate the talent into decisions. Limited potential for making errors in the decision making process.	Very good ability to utilize the competency in well defined situations. In less defined situations there is more potential for making errors in the decision making process.	Limited ability to utilize the competency indicating a condition in which there is increased potential for errors in the decision making process.	Restricted ability to utilize the competency indicating that there is significant potential risk of making errors in the decision making process.
Managing Others				
- Insight Into Others		ü		
- Attitude Toward Others	ü			
- Prejudice/Bias Index		ü		
- Sensitivity To Others	ü			
- Listening To Others		ü		
- Talking At The Right Time	ü			
Managing Activities				
- Meeting Established Standards	ü			
- Doing Things Right			ü	
- Attention To Policies And Procedures	ü			
- Meeting Schedules And Deadlines			ü	
- Attitude Toward Authority			ü	
- Attention To Concrete Detail		ü		
Managing Problems				
- Evaluating What To Do		ü		
- Using Common Sense	ü			
- Intuitive Insight	ü			
- Seeing Potential Problems		ü		
- Proactive/Conceptual Thinking	ü			

## Management Competencies Chart - Part 2

Skills And Talents	Primary	Secondary	Secondary	Primary
	Strength	Strength	Development	Development
	Excellent ability to utilize the competency and translate the talent into decisions. Limited potential for making errors in the decision making process.	Very good ability to utilize the competency in well defined situations. In less defined situations there is more potential for making errors in the decision making process.	Limited ability to utilize the competency indicating a condition in which there is increased potential for errors in the decision making process.	Restricted ability to utilize the competency indicating that there is significant potential risk of making errors in the decision making process.
Planning And Organizing				
- Realistic Goal Setting	ü			
- Short Range Planning	ü			
- Long Range Planning			ü	
- Concrete Organization	ü			
- Conceptual Organization	ü			
- Attention To Planning			ü	
Getting Things Done				
- Self Confidence		ü		
- Goal Directedness	ü			
- Results Oriented			ü	
- Ambition	ü			
- Persistence			ü	
- Consistency	ü			
Managing Self				
- Self Esteem			ü	
- Self Assessment	ü			
- Self Control		ü		
- Role Satisfaction	ü			
- Flexibility/Adaptability	ü			
- Health/Tension Index				ü