

Measuring and developing individual, team and organisational values

### What is Innovation?

Innovation means to improve or to replace something. Innovation is not just significant, game-changing inventions or new products. Innovation occurs at many levels. It can be a new process, a novel way of marketing, or an everyday improvement to make things simpler, more affordable, or more efficient. Innovation invariably adds more value.

## Why is Innovation Important?

Companies have several options to increase their competitiveness: they can strive for price leadership or develop a differentiation strategy. In both cases, innovation is essential.

- ♦ Companies that choose price leadership must secure their long-term competitiveness by developing innovative, highly efficient processes. Process optimisation and continuous improvement in terms of costs are essential.
- ♦ Companies that strive for a differentiation strategy need innovation to develop unique distinguishing features from their competitors.
- ♦ Many start-ups launch their activities by developing an innovative product or service

#### What is the Innovation Crisis?

In a McKinsey poll, 84% of global executives reported that innovation was extremely important to their growth strategies, but a staggering 94% were dissatisfied with their organizations' innovation performance. 'Most people would agree that the vast majority of innovations fall far short of ambitions.'

To solve the innovation crisis, we need to improve:

- ♦ Individual (who leads innovation)
- ♦ The Team (that delivers innovation)
- ♦ The Environment (that enables innovation)

#### **FACT SHEET**

## **Catapult Innovation Accelerator**

Improve your Innovation Leadership and Team Innovative Problem Solving



# What does Catapult Innovation Accelerator do?

We reveal the thinking behind innovation at individual, team and organisational levels. Underpinned by Axiometric profiling, Catapult Innovation Accelerator has been developed from the value science work of Nobelnominated, Dr Robert S. Hartman. It enables us to identify the internal valuing system and associated thinking patterns that influence our attitudes, decisions and consequent actions; it determines why, based on our values, we do what we do.

Unlike many profiling tools it does not attempt to classify people into categories or types but instead provides a unique individual profile derived from 6.4 quadrillion possible response permutations. We provide analysis from two different types of Axiometrics Innovation reports

- 1. Innovation Leadership
- 2. Innovative Problem Solving

#### **For Leaders**

The Axiometrics Innovation Leadership report identifies 30 specific primary and secondary strengths and development areas across the three areas of focus necessary for effective Innovation Leadership.

#### **For Teams**

The Axiometrics Innovative Problem Solving report accurately identify strengths and development needs in 61 important skill areas across four phases of effective problem solving.

# How is Catapult Innovation Accelerator Delivered?

It is based on a 15-minute, online statement-ordering exercise. It is non-invasive, ethically robust and reliable.

- ♦ Identifies how we make sense of our experiences and, consequently, how we are likely to behave
- ♦ Makes no attempt to classify or categorise individuals
- ♦ Is based on a single Universal Norm and emphatically not one 'created' to validate results
- ♦ Does not discriminate for age, gender, creed or culture (and is validated by the EEOC)
- ♦ Is able to predict future performance based on current attributes relative to defined environment

Outputs from the online assessment are presented in:

- 1.Innovation Leadership Report
- 2.Innovative Problem Solving Report

These are used for one-to-one feedback. We can produce aggregated heatmap reports for teams.

We can run team dynamic workshops, learning need analysis and one-to-one coaching. — all delivered by Catapult Solitons' qualified and experienced analysts, coaches and facilitators.

## Innovation Leadership...

We provide accurate reports and assessment for your leaders in a wide range of competences that are necessary for the 3 keys area of Innovation Leadership.

- ♦ **Creativity**: The ability to be open to new options and ideas and be willing to apply an inventive optimism to problems and challenges that move a group forward.
- ♦ **Leadership**: The ability to make decisions while promoting the freedom of others, motivating them to take risks and be accountable for achieving the common mission.
- ♦ **Strategy**: The ability to think into the future and decide proactively, setting challenging goals infused with a strong sense of purpose.

### Innovative Problem Solving...

We provide accurate reports and assessment for your team under that who the strengths and development are assessed in a wide range of competences that are necessary for the 4 stages of Innovative problem solving

- ♦ Problem Definition: Figuring out the problem to work on, collecting facts, identifying key facts, generating related problem statements, and collecting the best problem statement to meet goals.
- Solution Finding: Looking at the problem from different points of view, generating a wide range of possible solutions, selecting solutions based on specific criteria.
- ♦ Implementation: Translating solutions into action steps which include selling and getting approvals for solutions, testing, measuring and fully implementing the solutions, making adaptations as required.
- ♦ Teamwork: Using and contributing diverse perspectives, assisting one another to be more effective problem solvers, building individual and team strength while recognizing and affirming both contribution and success.



# Why Catapult Solutions Ltd?

A specialist with expertise and experience in helping organisations create the Right Culture by ensuring they have the Right Values, Right People and Right Risk.

## Contact Us

- www.catapult-solutions.co.uk
- 0845 241 5459
- propel@catapult-solutions.co.uk

