### Level 1: Reseller

## **Non-Certified**

#### **SELECTION**

**Applicant Interview Guide** 

**Customer Service Interview Guide** 

**Customer Service Screen** 

**Employability Profile** 

General Employability Screen

Manager Interview Guide

**Nursing Service Screen** 

Physician Service Screen

Sales Interview Guide

Sales Screen

Security Officer Screen

#### **EMPLOYABILITY**

Career Pathfinder

General Employability Guide

**Management Employability Guide** 

Sales Employability Guide

Service Employability Guide

#### PERSONAL DEVELOPMENT

**Personal Competencies Assessment** 

**Personal Pathways** 

#### PROFESSIONAL DEVELOPMENT

**Coaching Styles** 

**Customer Service Styles** 

**Innovation Leadership** 

**Innovative Problem Solving** 

Sales Styles

Initial Success Factor Analysis Training and Interview Skills Training - delivered by Catapult Solutions Ltd

# **Benchmarked Reports (Success Factors)** can be delivered by Non-Certified and **Certified Axiological Analysis:**

**Success Factors General** 

Success Factors General w/ Leadership Style

**Success Factors Management** 

**Success Factors Professional** 

Success Factors Professional w/Leadership

**Success Factors Sales** 

Success Factors Sales w/Leadership Style

**Success Factors Service** 

Success Factors Service w/Leadership Styles

#### Level 2: Reseller

# **Certified Axiological Analysts (Basic Axiometrics Knowledge)**

#### **SELECTION**

**Applicant Interview Guide** 

Basic Management Employability Screen

Basic Management Employability Screen (w/Z Scores)

**Customer Service Interview Guide** 

Customer Service Interview Guide - Extended

**Customer Service Screen** 

**Employability Profile** 

**General Employability Screen** 

Manager Interview Guide

Manager Interview Guide - Extended

**Nursing Service Screen** 

**Physician Service Screen** 

Sales Interview Guide

Sales Screen

Sales Interview Guide - Extended

Security Officer Screen

#### **EMPLOYABILITY**

Career Pathfinder

General Employability Guide

Management Employability Guide

Sales Employability Guide

Service Employability Guide

#### PERSONAL DEVELOPMENT

**Personal Competencies Assessment** 

Personal Pathfinder

Personal Pathways

Personal Performance Assessment

**Personal Summary** 

Composite Attitude Survey (CAS)

CAS With Two Worlds In Three Dimensions \*

Faith Fire & Focus

Focus Style \*

**Personal Drivers** 

**Styles Plus** 

Styles Report - Learning/Communication Styles \*

**Value Structure Overview** 

Value Structure Overview with Flow & Interference \*

## **ETHICS AND RISK**

**Honesty Screen** 

**Risk Tolerance Assessment** 

**Trusted Position Analysis** 

#### PROFESSIONAL DEVELOPMENT

**Coaching Styles** 

**Employee Summary** 

**Enhanced Professional Report** 

**Entrepreneurial Analysis** 

**Entrepreneurial Assessment** 

**Executive Summary** 

**Innovative Problem Solving** 

Personal Value Analysis

Professional Competencies Assessment (120)

**Professional Profile** 

### PROFESSIONAL DEVELOPMENT - ROLE SPECIFIC

**Customer Service Assessment** 

**Customer Service Styles** 

**Customer Service Synopsis** 

**Executive Management Assessment Executive Management Synopsis** 

**Manager Synopsis** 

**Nurse Service Assessment** 

**Physician Service Assessment** 

**Project Management Competency Assessment** 

Sales Assessment

Sales Styles

Sales Synopsis

Security Officer Assessment

### **LEADERSHIP**

**Innovation Leadership** 

Leadership Profile

Leadership Screen

Leadership Screen with 9 Pathways

Nine Pathways

# **SPORTS - DEVELOPMENT**

Athlete Performance Assessment

Athlete Profile

**Professional Athlete Performance Assessment Professional Athlete Profile** 

#### **SPORTS - SELECTION**

**Professional Sports Scouting Report Sports Scouting Report** 

\* Requires an additional report e.g. Sales Styles

# Benchmarked Reports (Success Factors) can be delivered by Non-Certified & Certified Axiological Analysis:

**Success Factors General** 

Success Factors General w/ Leadership Style

**Success Factors Management Success Factors Professional** 

Success Factors Professional w/Leadership

**Success Factors Sales** 

Success Factors Sales w/Leadership Style

**Success Factors Service** 

Success Factors Service w/Leadership Styles

Initial Success Factor Analysis Training and Interview Skills Training - delivered by Catapult Solutions Ltd

## Level 3: Referral

# Catapult Solutions – Master Delivery Partner

# **Team Dynamics (Intermediate Axiometrics Knowledge)**

Developed and Delivered by Catapult Solutions Ltd

Knowledge Transfer Process for Certified Axiological Analysts to deliver Team Dynamics independent of Catapult. Minimum of one Team Dynamic as an observer, a 2<sup>nd</sup> Team Dynamic as 2<sup>nd</sup> Facilitator and a 3<sup>rd</sup> as the Lead Facilitator (supported by Catapult Solutions). To ensure that an adequate standard is achieved, Catapult will provide a 2<sup>nd</sup> facilitator until two of a reseller's own Certified Axiological Analysts are assessed as proficient in Team Dynamics. Furthermore, the brand and copyright associated with the Team Dynamics capability (Catapult-enhanced Axiometrics product) must be acknowledged in all marketing material and reports.

# Rogue/People Risk Products and Culture/ Environment Products (Advanced Axiometrics Knowledge)

**Trusted Position Risk Analysis** 

Until some future point when our detailed training-needs appreciation of the Rogue/People-risk products and Culture/Environment is fully understood. Catapult Solutions must be wholly responsible for project scoping and delivery to the end customer.

Knowledge Transfer Process: Subsequently, we expect there to be opportunities to train suitable Certified Axiological Analysts who have demonstrated an aptitude through 1-1 feedback delivery on off-theshelf reports (Basic Axiometrics® Knowledge) on Team Dynamic delivery (Intermediate Axiometrics® Knowledge) and bespoke Environmental 'rogue' solutions (Advanced Axiometrics® Knowledge). Currently, both Team Dynamics and Environmental 'rogue' solutions including 'rogue' are delivered 'on-the-job' with Catapult Solutions managing any such knowledge transfer until an individual is ready to deliver that element of engagement without supervision.

# Benchmarking: Empirical and Non-Empirical + Group View/'Heat Map' Consultancy and Set-Up delivered by Catapult Solutions Ltd

