

Axiometrics™

Personal Drivers

Prepared for
Demo Sample



AXIOMETRICS™

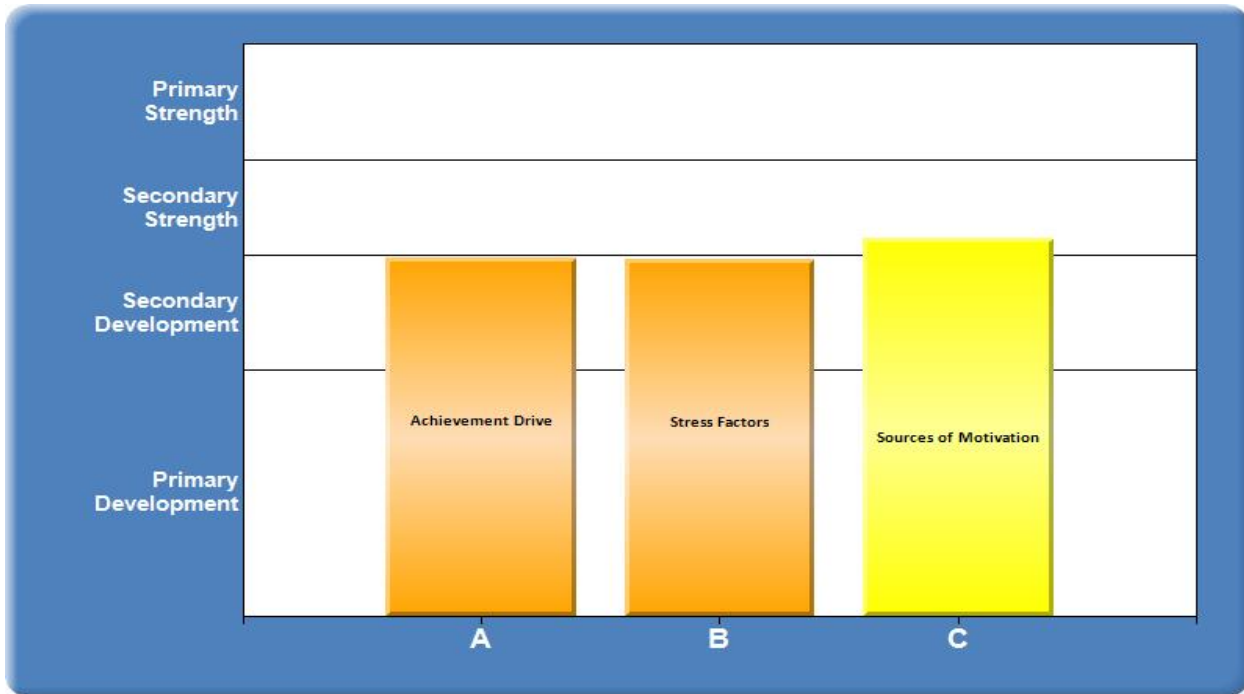
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Overview Graph - Personal Drivers

The Overview Graph provides a summary of your strengths as well as those areas in which you may need development or coaching. The table below provides a description for each of the lettered columns in the graph.



A) Achievement Drive (Secondary Development) - A composite of several internal value structures that provides the primary driving impetus to continually strive for, and perform at, a higher than average level.

B) Stress Factors (Secondary Development) - A composite measure of different types of anxieties and frustrations, the degree of anxiety and stress, and the effect of significant stressors.

C) Sources of Motivation (Secondary Strength) - A composite measure that indicates the effect of attitudes toward significant motivational factors.

Summary Chart - Achievement Drive

The chart on this page provides a customized summary of key skills and talents that are components of the 'Achievement Drive' measure; A composite of several internal value structures that provides the primary driving impetus to continually strive for, and perform at, a higher than average level.

Skills and Talents	Primary Strength	Secondary Strength	Secondary Development	Primary Development
	Excellent ability to utilize the competency and translate the talent into decisions.	Very good ability to utilize the competency in well defined situations.	Limited ability to utilize the competency indicating increased potential for errors.	Restricted ability to utilize the competency indicating significant potential for errors.
Achievement Drive				
- Goal Directedness			ü	
- Results Oriented			ü	
- Need To Achieve			ü	
- Social Recognition			ü	
- Self Attitude	ü			
- Ambition			ü	

- **Goal Directedness (Secondary Development)** - The ability to be excited about and committed to personal and organizational goals and to marshal energy to push toward the attainment of these goals.
- **Results Oriented (Secondary Development)** - The ability to pay attention to the achievement of concrete results making results a major factor motivating one to action.
- **Need To Achieve (Secondary Development)** - A measure of how strongly one needs to attain success, to feel valuable and worthwhile.
- **Social Recognition (Secondary Development)** - The ability to clearly identify role functions and to pay attention to social/role achievements.
- **Self Attitude (Primary Strength)** - A measure that indicates the degree to which a positive self-attitude will act as a driving, motivating factor.
- **Ambition (Secondary Development)** - The ability to set inner ideals that become the standard for achievement and success. The strong sense of expectation and drive pushing one toward excellence.

Summary Chart - Stress Factors

The chart on this page provides a customized summary of key skills and talents that are components of the 'Stress Factors' measure; A composite measure of different types of anxieties and frustrations, the degree of anxiety and stress, and the effect of significant stressors.

Skills and Talents	Primary Strength	Secondary Strength	Secondary Development	Primary Development
	Excellent ability to utilize the competency and translate the talent into decisions.	Very good ability to utilize the competency in well defined situations.	Limited ability to utilize the competency indicating increased potential for errors.	Restricted ability to utilize the competency indicating significant potential for errors.
Stress Factors				
- Self Sufficiency			ü	
- Role Satisfaction			ü	
- Goal Achievement		ü		
- Flexibility			ü	
- Handling Despair			ü	
- Attitude Index	ü			
- Health Tension Index				ü

- Self Sufficiency (Secondary Development) - A measure that indicates the degree of anxiety caused by self-depreciation and the need for reassurance of self-worth.
- Role Satisfaction (Secondary Development) - A measure of the effect of social/role dissatisfaction or of false and unrealistic expectations.
- Goal Achievement (Secondary Strength) - A measure of the effect of setting personal goals that are either unrealistic or do not demand one's best.
- Flexibility (Secondary Development) - A measure of the effect of rigid views and the imposition of these views on others.
- Handling Despair (Secondary Development) - The ability to manage anxiety and frustration when things do not work out as planned.
- Attitude Index (Primary Strength) - A measure of the anxiety that results from negative attitudes.
- Health Tension Index (Primary Development) - The ability to balance and manage anxiety and frustration.

Summary Chart - Sources Of Motivation

The chart on this page provides a customized summary of key skills and talents that are components of the 'Sources Of Motivation' measure; A composite measure that indicates the effect of attitudes toward significant motivational factors.

Skills and Talents	Primary Strength	Secondary Strength	Secondary Development	Primary Development
	Excellent ability to utilize the competency and translate the talent into decisions.	Very good ability to utilize the competency in well defined situations.	Limited ability to utilize the competency indicating increased potential for errors.	Restricted ability to utilize the competency indicating significant potential for errors.
Sources Of Motivation				
- Service		ü		
- Money, Material Things			ü	
- Status, Recognition	ü			
- Personal Development		ü		
- Sense Of Mission		ü		
- Sense Of Belonging			ü	

- **Service (Secondary Strength)** - A measure of the importance of seeing, appreciating, and meeting the needs and interests of others.
- **Money, Material Things (Secondary Development)** - A measure of the degree to which money and material wealth are important to an individual.
- **Status, Recognition (Primary Strength)** - A measure that indicates the importance of receiving awards, plaques, and other forms of social/role recognition.
- **Personal Development (Secondary Strength)** - A measure of the importance of a well designed plan for career development.
- **Sense Of Mission (Secondary Strength)** - A measure of the degree of commitment to personal ideals, goals, and principles.
- **Sense Of Belonging (Secondary Development)** - A measure of the importance of being a member of a team and working in a comfortable place where one is liked and accepted.

Prioritized Strengths

(1) **Self Attitude: (Drive Centers)** You have a very dynamic, positive overall attitude that can overcome any temporary feelings of anxiety, despair or negative expectations and can generate a strong expectation that the best is possible for you. This sense of overall optimism can serve as a beacon to keep you pushing ahead and on track especially in difficult situations.

(2) **Attitude Index: (Stress Factors)** You have the ability to maintain an extremely positive and optimistic overall personal attitude which builds an expectation that the best can and will happen to you. As a result of your optimism, you have the ability to deal with personal setbacks, misfortunes and mistakes as opportunities for development rather than as failures.

(3) **Social Recognition: (Motivators)** You see and accept the importance of status, social image and social/role accomplishments. Moreover, you are willing to commit your energies more readily to activities that will result in social recognition and reward as well as personal recognition in your current role situation.

(4) **Goal Achievement: (Stress Factors)** You have the ability to clearly identify your personal goals. Moreover, you have a strong sense of personal commitment to these goals and plans. As a result, you have the ability to stay on track and complete whatever you set out to do and be satisfied and fulfilled by your successes and undaunted or delayed by your failures and mistakes.

Prioritized Strengths

(5) **Service: (Motivators)** You not only have the ability to see and accept the needs and interests of others but you also are extremely concerned about making certain that the personal needs and concerns of others are fulfilled. As a result, you are likely to be highly motivated by activities that give you an opportunity to help others.

(6) **Personal Development: (Motivators)** You have a very clear sense of your own personal plan for development and a need for organizing this plan into strategies, plans, and personal goals that can be realistically achieved by you. As a result, you are likely to be highly motivated by actions and activities that will give you an opportunity to attain these goals and plans.

(7) **Sense of Mission: (Motivators)** You have the ability to see and understand the goals, plans and strategies and the actions that are needed to attain them, which will give you a sense of mission and purpose in your life. These can act as a beacon in difficult times to keep you on track and can act as a stimulus to action.

(8) **Ambition: (Drive Centers)** You have the ability to see and understand how to utilize your inner self goals and ideals that define what you ought to be and which in turn form the core of your personal ambition to succeed. However, you are currently uncertain about which direction is best for you and may not fully utilize this drive center as a source for actions and decisions.

Prioritized Development

(1) **Health Tension Index: (Stress Factors)** You are an inner directed person who sees yourself more clearly than the world. You are likely to feel anxiety and stress effects when the world does not meet your standards and expectations. Seek feedback to examine the realistic nature of your thinking and the practicality of your standards and expectations.

(2) **Sense Of Belonging: (Motivators)** You tend to self depreciate and not give yourself enough credit to the point that you are susceptible to a fear of not living up to your own expectations or to the expectations of others. Seek feedback from others to boost your self worth and enroll in a workshop on self development which will help you develop positive and realistic self attitudes.

(3) **Social Recognition: (Drive Centers)** You tend to place so much emphasis on the need for social recognition and status, that your thinking can become blocked and your ability to decide and act is inhibited. Attend a workshop on self development which helps you clarify what you want, as well as what you are willing to commit to accomplish.

(4) **Goal Directedness: (Drive Centers)** You are in transition with respect to inner goals and ideals which guide your actions and have a sense of skeptical disregard for outer goals and structure. Seek feedback from others to evaluate what you want to accomplish and what you are willing to commit your energies to accomplish.

Prioritized Development

(5) **Despair Index: (Stress Factors)** Your overall attitude tends to be somewhat cautious and skeptical leading to anxiety and frustration, especially when things do not work out as you expect. Spend time and energy evaluating the positive things you are accomplishing, the positive things which are happening around you and the opportunities for positive development in your life.

(6) **Results Oriented: (Drive Centers)** You have a cautious, skeptical attitude toward practical thinking which can cause you to be hesitant about deciding or acting. As a result of this skepticism, you may not feel an urgency to act based on a need for creating a practical result. Develop a strategy for making decisions that will help you identify when immediate action is needed.

(7) **Sense Of Mission: (Motivators)** You are currently in transition about what course of action is best for you and as a result may or may not be currently motivated by a sense of mission and purpose. Seek feedback either on an individual basis or in a workshop on self development to decide what priorities and goals will give you a chance for fulfillment as well as be challenging to you.

(8) **Service: (Motivators)** Your overly sympathetic attitudes toward others can cause you to place more emphasis on satisfying them than is necessary. As a result, you are likely to spend too much time and energy trying to solve their problems. Develop a system of checks and balances to help you make commitments that are more realistic and practical manner.