

# TEAM DYNAMIC- WORLD

	Low Focus				High Focus
EMPATHY	CRYSTAL CLEAR				
	CLEAR				
			CLEAR		
	STRENGTHS		STRENGTHS		
	Tendency to keep an objective distance from people's feelings, to avoid being overly influenced		Tendency to be in touch with people's feelings, to appreciate the uniqueness of things		
	VULNERABILITIES		VULNERABILITIES		
	Tendency to be unaware of people's concern or uninterested in dealing with them		Tendency to be swayed by others' feelings and concerns		

**Intuitive thinking:** “gut feel,” thinking we use when we connect, bond, identify with, “get inside.” Though we can “bond” with an object or idea, it usually applies to people, and is unconditional acceptance of the other’s uniqueness, without evaluating, judging or critiquing.

	Low Focus				High Focus
PRAGMATIC JUDGEMENT		UNCONVENTIONAL			
		VISIBLE			
	CRYSTAL CLEAR				
	STRENGTHS		STRENGTHS		
	Tendency to “look before you leap,” to check out the situation before acting		Tendency to be in touch with what is happening, to measure things, to take action		
	VULNERABILITIES		VULNERABILITIES		
	Tendency to hesitate too long before acting		Tendency to be critical, to act too fast		

**Pragmatic thinking:** thinking we use when we pay attention to properties, parts, steps, when we count measure, weigh, compare; processing the environment, the “real world in real time.”.

	Low Focus				High Focus
SYSTEM JUDGEMENT	TRANSITION				
				CLEAR	
	UNCONVENTIONAL				
	STRENGTHS		STRENGTHS		
	Tendency to be individualistic, to make up structures and meanings that fit the situation		Tendency to see how things relate to one another in an orderly way, to appreciate charts and diagrams		
	VULNERABILITIES		VULNERABILITIES		
	Tendency to react rather than think ahead, to resist being structured		Tendency to miss seeing what does not fit their expectations, to be demanding of others and rigid		

**Conceptual thinking:** thinking we use when we focus on rules, order, meaning, plans, goals, the future, ideas. Black and white thinking, principles, standards.

## TEAM DYNAMIC - SELF

	Low Focus				High Focus
SELF ESTEEM	CLEAR				
	VISIBLE				
	VISIBLE				
	STRENGTHS		STRENGTHS		
	Tendency to motivate oneself to improve		Tendency to be in touch with one's own worth as a unique being, to be comfortable with oneself		
	VULNERABILITIES		VULNERABILITIES		
	Tendency to lose focus when criticized strongly		Tendency to be too comfortable with oneself, to resent not being acknowledged		

**Intuitive thinking:** ability to know, just by "gut feel," that you are wonderful, just because you exist, ability to value your own uniqueness regardless of what resources you do or do not possess, regardless of what you achieve.

	Low Focus				High Focus
ROLE AWARENESS				VISIBLE	
		VISIBLE			
				VISIBLE	
	STRENGTHS		STRENGTHS		
	Tendency to keep from being overconfident, to be open to input and change		Tendency to be in touch with one's strengths with confidence, to see the importance of making a contribution		
	VULNERABILITIES		VULNERABILITIES		
	Tendency to be motivated one moment, unmotivated the next		Tendency to be overconfident, to neglect to do preparation		

**Pragmatic thinking:** thinking you use when you pay attention to what contribution you want to make in your environment, "real world/real time." Ability to see the roles you want to play and how they "hang together."

	Low Focus				High Focus
SELF-DIRECTION		VISIBLE			
			CLEAR		
			TRANSITION		
	STRENGTHS		STRENGTHS		
	Tendency to be patient and wait things out		Tendency to have a sense of purpose, to focus on what is important and push toward it		
	VULNERABILITIES		VULNERABILITIES		
	Tendency to lack a sense of urgency when it would be better to push ahead		Tendency to be compulsive and rigid		

**Conceptual thinking:** thinking we use when you focus on rules, order, meaning, for your life: what values you want to live by, what's important in your life overall, where you want our life to go, what you want to stand for.